



CHARBEL TOUMA

Who am I?

When working with me, you'll quickly notice that these qualities are the foundation of my work:

✓ Communication Skills:

The ability to communicate effectively with clients, sellers, and other real estate professionals.

✓ Negotiation Skills:

The ability to negotiate the best deals for clients and close successful transactions.

✓ In-Depth Knowledge of the Real Estate Market:

Up to date on local market trends, property prices, and neighborhoods.

✓ Integrity and Professional Ethics:

Trust is essential in real estate. Integrity and ethics guide all my interactions.

✓ Organizational Skills:

Managing multiple real estate transactions simultaneously requires strong organizational abilities and ensures that clients always feel prioritized.

✓ Perseverance:

The real estate market can be competitive and demanding, which is why perseverance is essential to overcome obstacles and achieve goals.

→ Tell me about your project!

Customer Reviews



We worked with Charbel for the purchase of our property and were delighted with his outstanding service. Professional, available, and highly knowledgeable, he made the entire process smooth with patience and valuable advice. Thanks to him, we found exactly what we were looking for. Highly recommended!

Corporation of a Residential Real Estate Broker

I am more than satisfied with Charbel's service. Very dynamic, he found me an excellent property in less than 2 weeks. Always available to answer questions. I recommend him 1000%!

Junior Jairos Soma

My properties



12464 Rue Cousineau, Montréal



120-120A de la Fabrique, Sainte-Sophie



3709 Rue Jérémie, Laval



660 Rue Montmartre, Mascouche



RE/MAX

Charbel Touma

Residential and Commercial Real Estate Broker
charbeltouma@remax-quebec.com

514 660-1448 | 450 625-2001



514 660-1448



As your Real Estate Broker and neighborhood expert, I'm here to help turn your real estate dreams into reality.

Whether you're looking to sell, buy, or rent a property, you're in the right place!

Would you like to know the value of your property for FREE?



Scan me!



RE/MAX

Real Estate Agency
Independent and autonomous
franchise of RE/MAX-QUÉBEC INC.

360 boul. Du Curé-Labelle, Laval (Fabreville), QC H7P 2P1

450 625-2001

The Market in Statistics

*Statistics based on single-family homes in West Island North, over the past 5 years

MEDIAN PRICE

↑ **50%***

\$ 750 000

DAYS ON MARKET

↓ **10%***

43 Days

*Over the past 12 months

NUMBER OF PROPERTIES FOR SALE

↑ **8%***

385 Single-Family Homes

*In the last 12 months

My services

SALE OF RESIDENTIAL AND COMMERCIAL PROPERTIES

- › Marketing and transaction of residential and commercial real estate.
- › Understanding clients' needs and providing accurate property evaluations.
- › Setting competitive prices and organizing effective property marketing.
- › Negotiating sales terms with potential buyers.



REAL ESTATE SEARCH AND PURCHASE

- › Searching for properties that meet the client's needs and criteria.
- › Conducting thorough property evaluations based on location, condition, and value.
- › Accompanying clients during visits of selected properties.
- › Negotiating purchase terms with sellers or their representatives.
- › Assisting with administrative and legal procedures related to the purchase, including contract management and financial transactions.
- › Coordinating inspections and appraisals to ensure property quality and compliance.
- › Providing professional advice throughout the entire buying process to help clients make informed decisions.
- › Post-purchase follow-up to ensure client satisfaction and resolve any potential issues.



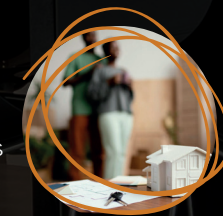
RENTAL OF REAL ESTATE PROPERTIES

- › Identifying rental needs (size, location, budget).
- › Researching and preselecting properties that match the client's specific criteria.
- › Organizing property viewings and accompanying clients during visits.
- › Negotiating lease terms, including rent, lease duration, and conditions.
- › Assisting with administrative formalities related to the rental process and providing follow-up after move-in to ensure tenant satisfaction.



ACCURATE PROPERTY VALUATION

- › In-depth analysis of the property's characteristics, including its size, location, condition, amenities, and features.
- › Comparative market study to assess recent sale prices of similar properties in the area.
- › Consideration of local real estate market trends and economic factors that may influence the property's value.
- › Consultation with industry experts, such as certified appraisers, local real estate brokers, and financial professionals, to obtain additional insights and perspectives.
- › Delivery of an accurate property valuation based on thorough analysis and real estate market expertise.



RE/MAX



CHARBEL TOUMA

INC. **II** COURTIER IMMOBILIER



514 660-1448
450 625-2001



charbeltouma.com



charbeltouma@remax-quebec.com